# **CURRICULUM VITAE**

Family name: Akkaya
 First names: Murat
 Date of birth: 26.July.1967

4. Nationality: TR

5. Civil status: Married with two children

6. Education:



Institution:	Middle East Technical University Ankara Turkey Faculty of Economics and Administrative Sciences Department of Politics and Public Administration.
Date: from (month/year) to (month/year)	From September 1984 to July1989
Degree(s) or Diploma(s) obtained:	Bach. of Science Diploma

7. Language skills: Indicate competence on a scale of 1 to 5 (1 – excellent; 5 – basic)

Language	Reading	Speaking	Writing
English	1 (Excellent)	1	1
Turkish	Native Language	Native Language	Native Language

#### 8. Membership of Professional Bodies:

- PERYÖN Personal Management Association Ankara
  - 9. Other skills: (e.g. Computer literacy, etc.)

Excellent working knowledge of Office tools (Microsoft Ofice Excel, Word, Power Point, etc.)

- 10. Present position: Freelance Consultant & Owner Gelişim Training & Consulting "Learning Partner"
- **11. Years within the firm:** Gelişim Training & Consulting (16)
- **12. Key qualifications** (relevant to the project):
- Excellent leadership and management skills, proven by a track record of leadership, change management agent roles in working with major change organisations.
- High order business consultancy skills developed in the Turkish Business environment.
- 31 years professional working experience in learning, training and the socio-economic field, of which 23 years management experience on national level.
- 15 years of experience as long & short term project consultant in international funded projects in ISKUR in the field of public employment services (7 years in World Bank projects and 36 months in EU funded projects) including designing, implementation and evaluation of trainings in the field of employment services in public sector.
- 12 years of experience in private sector as "training & communication manager" and "change management agent", conducting in-depth corporate training activities into enterprises.
- Expert in developing creative and innovative training programmes, social transformation and change management projects with special teams.
- Experienced training designer and developer with up to date knowledge of web based training tools, in the field
  of implementation and online instruction. Experienced online instructor in promoting web based and online
  training methods, analysing corporate needs and managing cultural change/ transition management.
- Has experience of working on international projects, including promotion and activation of project in the implementation fields, evaluating proposals, training and coordinating potential service providers and the enduser implementing bodies defined in the project.
- Proven capacity in design, development, introduction and implementation of redeployment services related to Active Labour Market Measures.
- Strong experience with international funded human resources development and capacity building programmes, including LM, as short term expert, long term expert and Key Expert
- Familiar with the development of social dialogue, social partnership and building service-based public-private partnerships, including projects related to Corporate Social Responsibility.
- Sound knowledge and experience with Project Cycle Management, Logical Framework approach and project

formulation and evaluation

- Strong team focus, excellent comminication skills to ensure close cooperation with the beneficiary and all relevant stakeholders regarding training activities under projects.
- Management, leadership and coaching skills to guide and ensure coordination among and the regional short term experts at local level regarding planning and delivering of training, services and support.
- Strong understanding to provide support in policy-making process at central and local level particularly issues regarding training & learning activities.
- Experience in adult training, change management, institutional building fields both in the private and public services.
- Experience in development of training components of national and local employment strategies.
- Good speaker, facilitator and moderator in professional development seminars, conferences, workshops, learning and communication events.
- Has experience of designing entegrated personal and corporate mentoring, coaching mechanisms functioning in coordination with in-company HR functions and performance systems.
- Experienced in planing & organizing the training plans and all training activities according to company training need analysis.
- Experienced in coordinating personal and corporate training, continuous learning activities and providing
  effective communication among all business units of enterprises, building "on the job training" and follow-up
  training process in company. Experience in designing and planning tailor-made module programmes.
- Experienced in design and coordination of corporate internal communication, knowledge management and Intranet projects.
- Has experience in development of special target project teams and providing guidance, training and mentoring to new beginning employees about "orientation and corporate culture".
- Experience in designing training program, workshops, one to one guidance and entegrated projects with NGO's
  in the field of Career Development activities for university students, new graduates and experienced
  professionals about Self-Assesment, Career Planning, Personal Development & Learning Plans.
- Computer Literate and able to work both in English and in Turkish.

### 13. Specific experience in the region:

Country	Date: from	Name and brief description of the project
Turkey	2002 – 2009	l'st & Il'nd Privatization Social Support Project -World Bank Project - ISKUR Assisting the implementation agency (ISKUR) national and local office contracts with service providers to deliver labor redeployment services being administered by ISKUR for job counseling, retraining, temporary community employment services to unemployed workers following procedures in project field operational manual.
Turkey	2009 – 2010	ACTIVE EMPLOYMENT MEASURES PROJECT II – ISKUR  Technical Assistance to Active Employment Measures and Support to Turkish Employment  Organization at Local Level
Turkey	2016 –2017	TECHNICAL ASSISTANCE FOR FACILITATING ACCESS OF DISADVANTAGED HIGHER EDUCATION STUDENTS TO LABOUR MARKET-DIRECTORATE GENERAL OF CREDIT AND HOSTEL INSTITUTION (DG CHI) Technical Assistance to analyse the needs of last year higher education students and those recently graduated with the aim to build up and improve the capacity of institutions such as KYK and ISKUR and organisations like KOSGEB, TOBB and TESK to deliver a well marketed service that help the last-year students and unemployed graduates into job/employment. Developing Career Focused Support Group Model and pilot program.
Turkey	2018 04-11	TOTAL FACTOR PRODUCTIVITY PROJECT- CAPACITY DEVELOPMENT COMPONENT OF MINISTRY OF DEVELOPMENT Technical Assistance to capacity building programme and Support to Ministry Of Development at central and Local Level
Turkey	2019 03-11	SOROPTIMIST ADVOCATE GENDER EQUALITY (SAGE) IN WORK PROJECT – Technical Assistance to developmental mentoring program and connected capacity building activities of SAGE project and support to Etiler Soroptimist Club
Turkey	2018-2020	PRODUCTIVITY ACADEMY MODEL DESIGN AND BUSINESS PLAN PREPARATION PROJECT – Technical Assistance to Min.of Industry and Technology- General Directorate of Industry and Productivity
Turkey	2019-2021	TMMOB CHAMBER OF CIVIL ENGINEERS IZMIR BRANCH INSTITUTIONAL CAPACITY BUILDING PROJECTS AND DEVELOPMENTAL MENTORING MODEL & "WOMEN WITH WHITE HELMETS" MODULE PROGRAMS— Technical Assistance by designing & implementing developmental mentoring model & module programs and connected capacity building activities of "Women With White Helmet" project and support to TMMOB Chambers Of Civil Engineers İzmir Branch.

Turkey	2022 02-	TECHNICAL ASSISTANCE FOR IMPROVING JOB AND VOCATIONAL COUNSELING
		SERVICES [IQJVC] PROJECT- Technical Assistance to develop İŞKUR JVC skills about
		career guidance and personal counselling in particular to improve the performance in face-to-
		face treatment with job seekers and Counselling Services for Employers.
Turkey	2010–2015	LEADERSHIP AND MENTORING PROGRAMMES- MENTOR LEADERSHIP DEVELOPMENT -
		Training and Development Director Designing the systems/ required learning infra-structure for
		private sector/ NGO or public sector Leadership and Mentoring projects, delivering required
		trainings and providing consultancy & support for all stakeholders within the organization.
Turkey	2006 –	MENTORING PROGRAMMES – <u>LEARNING PARTNER</u> – Freelance Consultant and Owner
		Designing the systems/ required learning infra-structure for private sector/ NGO or public sector
		One To One, Group or E-Mentoring projects, delivering required trainings and providing
		consultancy & support for all stakeholders within the organization.

### 14. Professional experience:

### In Company Mentoring & Coaching Programmes with MENTOR LEADERSHIP DEVELOPMENT

MENTORING PROGRAMMES	LEADERSHIP & COACHING PROGRAMMES
► Turkcell, Turkcell Teknoloji, Turkcell Global Bilgi	<ul> <li>Yıldız Holding</li> </ul>
▶ Migros	<ul><li>Unilever</li></ul>
<b>▶</b> DHL	
▶ GSK GlaxoSmithKline	
▶ Bilim İlaç	
▶ Danone	
▶ Akbank	
► Turkish Airlines	

# **Mentoring Projects & Programmes with LEARNING PARTNER (TRAINING & DEVELOPMENT)**

- May 2019-2021 TMMOB Chamber of Civil Engineers Izmir Branch Capacity Building and Developmental Mentoring Model and "Women with White Helmets" Module Program Programme consultant and trainer
- March November 2019] "ETİLER SOROPTİMİST Club" "SAGE\_Equaility in Work" One to one Developmental Mentoring Program— Programme consultant and trainer
- ▶ [April 2016–July 2017] **KYK–Dezödes AB Project** \_"Career Focused Group Support Program" Career Focused Group Mentoring Project Project consultant and module trainer
- ▶ [December 2016-June 2019] HAYAT SENDE Association, "Running Toward The Future" One to One Mentoring, Career Focused Group Mentoring Project—Programme consultant and trainer
- ► [January 2016-2018] "GOP SOROPTIMIST Club" One to one Developmental Mentoring Program Programme consultant and trainer
- ► [April 2015-January 2020] **ODTUMIST "Middle East Technical University İstanbul Alumni Association" E-Mentoring, Peer Mentoring and Graduate Career Mentoring** Programme consultant and trainer
- ► [April 2015-2015] İzmir Association For Supporting Contemporary Life (ÇYDD) Group Mentoring Project Programme consultant and trainer
- ► [April 2014–2015] Pomegranate Grains (NT-II) Project <u>TOT Trainings for Group Mentoring Programme</u> Programme consultant and trainer
- ▶ [April 2014– 2015] **Association For Supporting Contemporary Life (ÇYDD )** <u>One To One Mentoring</u> <u>Project</u> Mentee & Mentor TOT Trainings For One To One Mentoring Programme Programme consultant and trainer
- ► [May 2013-2015] Pomegranate Grains "Nar Taneleri-II" Project One To One Youth Mentoring Programme Ministry Of Family & Social Policies Project Consultant and trainer
- ▶ [May 2013-2015] Pomegranate Grains "Nar Taneleri-II" Project <u>Group Mentoring Programme- Project</u>
  Ministry Of Family & Social Policies Child Care Staff Development and Institutional Capacity Building Project
   Project Consultant and trainer
- ► [November 2013-June 2024] "TİKAV" [Turkish Human Resources Foundation] \_ <u>E-mentoring</u> Programme Project Consultant and trainer
- ► [March 2012-2015] Association For Supporting Contemporary Life\_(ÇYDD)-Scholarship" One To One NGO Developmental Mentoring Programme Project Consultant, Trainer
- ▶ [December 2010-February 2011] "ÇATOM\_ Multi-Purpose Comminity Centers"- <u>Leadership</u>
  Programme and Mentoring Skills -Empowerment of women and women NGO's in the least developed regions in Turkey- Project Consultant, Trainer
- ▶ [July 2009- 2012] Pomegranate Grains "Nar Taneleri-I" Project One To One Mentoring Project Social Service & Child Protection Institution Project Consultant, Trainer
- [February–April 2006] British Embassy Chevening Ambassadors One To One Mentoring Project Project Consultant, Trainer

Date from- Date to	Location	Company & reference person (name & contact details)	Position	Description
02/2022-	Ankara, Turkey	DAI Mr. M Heathcote Team Leader +90 (0)530 6659501 mike_heathcote@dai.co m  Ms.OzlemYurdanur KE-2 ozlem_yurdanur@dai.c om	Senior İmplementa tion Non- Key expert (SNK)	TECHNICAL ASSISTANCE FOR IMPROVING JOB AND VOCATIONAL COUNSELING SERVICES—TURKISH EMPLOYMENT ORGANIZATION (İŞKUR)  The overall objective of the Project is to improve policy-making capacity of İŞKUR and to contribute to the quality, efficiency, coordination and diversity of public and private employment services. The purpose of the Project is to enhance capacity of İŞKUR to deliver JVC services more efficiently and to reach more jobseeders and employers through improving JVC services.  Main results of this project are as follows: Under category of institutional capacity building activities:  Policy making capacity of staff of IŞKUR is increased through trainings.  Policy implementation capacity of Job and Vocational Counsellors are increased through trainings.  Vocational Orientation Tests and Online Counselling Applications are developed. Under category of awareness-raising activities:  Communication Strategy of IŞKUR is improved.  Awareness on IŞKUR services and vocations is increased through short movies.  Awareness on IŞKUR services and employment policies among students, social partners, job seekers and employers are increased through organization of Career Expo and International Congress of Employment Policies as a closing event.  Under category of study activities:  Studies are conducted on inclusive service delivery models for disadvantaged groups, effective cooperation mechanisms and evaluation on IŞKUR employment fairs and career days.  Forceasting model for sectors and vocations is developed.  International mutual exchange programmes are organized.  Under category of study activities:  Workshops are organized and protocols are signed with Career Centers of universities.  Workshops are organized and protocols are signed with Career Centers of universities.  Workshops are organized and protocols are signed with Career Guidance and Counselling Services for Employers. ToR is prepared for the organisation of trainings for the above mentioned training programs planned to be implemented until the completion

Date from- Date to	Location	Company & reference person (name & contact details)	Position	Description
05/ 2019- 10/ 2021	İzmir, Turkey	Mrs. Eylem ULUTAŞ Izmir Chamber of Civil Engineers President eulutas@imo.org.tr  Mrs. İpek BULGURCU Project Director bulgurcuipek@gmail.co m  Mrs. Hazal Canpolat IŞIK İzmir Chamber of Civil Engineers Branch Secretary hcanpolat@imo.org.tr	Program Consultant and Trainer	TECHNICAL ASSISTANCE FOR TIMMOB CHAMBER OF CIVIL ENGINEERS IZMIR BRANCH INSTITUTIONAL CAPACITY BUILDING PROJECTS AND "WOMEN WITH WHITE HELMETS" DEVELOPMENTAL MENTORING MODEL & MODULE PROGRAMS—  The overall objective of the project is to create a change in civil engineering, which is one of the sectors where gender inequality is most common, young female students studying in this department of universities are professionally equipped, have a higher awareness with the knowledge that can take action against gender inequality, are more self-confident and work with an understanding that will support each other and all women in their environment. The White Helmet Women (BBK) Developmental pilot mentoring program, which aims to start their lives and reach a more equal position with their other colleagues, was carried out in the 2019-2020 period.  In the pilot program, young female students studying in the Civil Engineering Department of Izmir State Universities and continuing their education in the 2nd, 3rd and 4th grades of their universities were assigned the role of mentee "learner", a member of the Izmir Branch of the Chamber of Civil Engineers (IMO) women's commission or other volunteers with the appropriate candidate criteria. It is aimed to support the individual and career development of mentees through a new learning relationship established by bringing together female leaders with at least 4 years of work experience in the role of mentor "Learning Partner" as matching parties.  In this learning relationship, the mentees had the chance to identify their self-knowledge strengths and areas of development, evaluate different perspectives, practice goal setting & implementation experience, and give feedback together with the opportunity to reflect. At the end of the feedback and evaluation processes for the pilot period, mentees, who gained experience in implementing relationship in the role of "learner", have contributed and took an important step towards the development of the peer mentoring program by reflecti

- 1. Women With White Helmet One-to-One /E-mentoring Module Program; IMO Member 2-3-4'th class university students and volunteers\_7 MONTHS
- 2. Women With White Helmet One-to-One\_Peer/E-mentoring Module Program; IMO Member 1'st class university students and IMO Member 3-4'th class volunteer university students who had taken role as ex-mentee in Module-1/BBK Pilot Mentoring Program 7 MONTHS
- 3. **Young IMO "BRIDGE to Profession" One-to-One/E-Mentoring Module Program**; Young IMO Representatives IMO Members University students, Chamber volunteers 7 MONTHS

By designing and establishing a one to one formal developmental e-mentoring learning relationship, it is aimed to provide mentees to get personal and career development support by experiencing relationship management experiment in the role of learner, with volunteers (mentors) who apply and develop their leadership skills in the role of learning partner.

Beside one to one mentoring program, in 2'nd year, new peer mentoring program has been designed and implemented between 1'st years mentees as peer mentor with 1'st class students as mentee. As 3'rd program, it is aimed to provide personal and career development support with experienced volunteers (mentors) in career & career support field who apply and develop their leadership skills in the role of learning partner.

In 2020-2021 period, 3 separate mentoring module programs have been implemented simultaneously, using the functions of a web-based mentoring platform and the developmental mentoring relationship program support mechanism system & activities (expert pool, professional support team, technical/vocational trainings & workshops, and etc.) between learning parties.

Program support mechanism system activities (English language programs, online trainings, career support program, network meetings, proects, various activities & sessions aimed at supporting the process in different fields, etc.) were carried out with the support of the key stakeholders. In addition to the uncertainty and difficulties because of the pandemic, due to natural disasters such as earthquakes and floods in İzmir, 3 different mentoring module programs had been completed with great success in different dimensions such as;

- Students personal awareness, self-knowledge, self-esteem,
- Communication, problem solving, stress/anger management and negotiation skills,
- Developing relationship building and managing relationship experience, assertivenes & leadership skills
- Getting gender euality and women empowerment support & reinforcement, learning from experiences, success stories & lessons learned.
- Increase in resilince, adaptability to change & uncertainity,
- Goal setting, career development, job search knowledge and skills,
- Gaining technical & occupational knowledge, skills, experience and personal action plan for the professional life,
- Developing life and career focused implementation practice and working experience,
- Developing foreign language, IT and sector specific software programe ming skills,
- Reaching right data, information, examples, experiences, resources, role models, professionals and network.

Date from-	Location	Company & reference person (name &	Position	Description
Date to		contact details)		
09/ 2018- 2020	Ankara, Turkey	Dr. Cüneyt Evirgen Project Sponsor cuneyt- edu@sabanciuniv.edu  Dr. Oya Torum Project-Budget Control oya- edu@sabanciuniv.edu  Asena Yalınız Design-Capacity Development Specialist asena- edu@sabanciuniv.edu  Mehmet Peker Project Coordinator peker- edu@sabanciuniv.edu  Nejat DOĞAN Team Leader Phase-2 nejat.dogan@undp.org	Training & Capacity Development Consultant (Sabanci EDU)	PRODUCTIVITY ACADEMY MODEL DESIGN AND BUSİINESS PLAN PREPARATION PROJECT PROJECT TITLE; Productivity Academy Establishment Project_PROJECT NO; 2017K110350 RESPONSIBLE ORGANIZATION; Min. of Industry and Technology-General Directorate of Industry and Productivity General Objective: Establishing an institutional structure to provide service at the national level in order to ensure the efficiency-based transformation of industry. Special Purpose: Especially in SMEs;  Institutionalization, manufacturing and value chain management of manufacturing industry enterprises, R & D  Developing competencies in the fields of innovation, digital transformation and internationalization through training and consultancy; Conduct applied research to increase the productivity and innovation capacity of the industry; Accredit and certify trainers and consultants in order to improve the quality of training and consultancy services; Take part in the processes of formation of policies that direct the country's economy. TARGET GROUP; Manufacturing industry enterprises with priority in SMEs and Persons and organizations operating in the Training and Consulting Sectors  AFFECTED SIDES; Private organizations engaged in training and consultancy activities, Universities and scientific organizations as key actors in the process of knowledge generation related to productivity, Decision-making structures for policy-making Efficiency Academy will be established in a way that will enable; Systematic monitoring and elimination of training and consultancy needs of industrial enterprises; Strengthening the scientific and technical capacity in the field of productivity through practical trainings and applications such as model factories; Increasing the quality of scientific publications and activities. In order to carry out the necessary preliminary studies in the Productivity Academy Project/ Current Situation Analysis, Passe, a consultancy service contract was signed between the Ministry of Science, Industry and Technology and the Management Develo

Date	Location	Company & reference	Position	Description
from-		person (name &		•
Date to		contact details)		
01-11 2018	Ankara, Turkey	K. Deniz ÇİFTÇİ Deputy Team Leader UNDP deniz.ciftci@kalkinma. gov.tr  Pınar YAPANOĞLU Project Coordinator UNDP pinar.yapanoglu@kalki nma.gov.tr  Nejat DOĞAN Team Leader nejat.dogan@undp.org  Mrs. Mine ERGUN BAKDUR Head Of Dept. EMSA- MOD mine.ergunbakdur@kalkin ma.gov.tr  Mr. Nuri Barış TARTICI Deputy Director Of Strategy & Policy Dept- MOD baris.tartici@kalkinma.go v.tr	Institutional Capacity Developme nt Component Senior Training Expert	SUPPORT TO DEVELOPMENT OF A POLÍCY FRAMEWORK ON TOTAL FACTOR PRODUCTÍVITY- UNDP Project — Beneficiarry; Ministry Of Development  Overall objective: To improve the contribution of total factor productivity to growth.  Specific objective: To improve the institutional capacities to formulate and implement sector policies and strategies that contribute to national competitiveness.  The Project will target to reach and interact with a wide range of stakeholders from public sector to private sector covering policy makers and business actors including think tanks, business service organisations, SMEs etc. Minimum 3000 companies will be reached through surveys and more than 40 institutional stakeholders will be reached through working groups, scientific committee etc. Ministry of Development will be the final beneficiary who will own the policy framework and manufacturing industry representatives and overall economic actors will be also among the final beneficiaries to be affected by the policy framework.  Estimated Results;  1. Factors limiting Total Factor Productivity in Turkey identified.  2. A macro-level policy framework that would boost total factor productivity developed and operationalized.  C.2.3.2: Improvement of Institutional Capacities  Based on the institutional framework to be adopted, the PMU will perform a needs assessment to identify the overall capacity improvement needs of the relevant stakeholders, and produce a needs assessment report. The needs assessment report may require revision of the institutional framework to be produced any be based on the assumption that some of the activities be performed by a certain stakeholder prevailing human resources, whereas the needs assessment report might demonstrate that the skills required to perform those functions cannot be feasibly developed within that stakeholder. In such cases, the PMU will propose modifications to the institutional framework for MoD's consideration.  Capacity building Component—The PMU will design and deliver a capacity improvement pr

Date from- Date to	Location	Company & reference person (name & contact details)	Position	Description
04/ 2016- 07/ 2017	Ankara, Turkey	Mr. Onur KAYALAR Project Director NovusPM onur.kayalar@novuspm .com  Mr. Carsten OLSEN Team Leader carsten.olsen@dezodes. org  Mr. George KELLY Training Key Expert KE-2 george.kelly@dezodes. org  Mr. Recep Ali ER KYK- GMA rer@kyk.gov.tr  Mrs.İlkay ATLI KYK- Project SPO iatli@kyk.gov.tr	Senior Short term Non-Key expert (SNK)	TECHNICAL ASSISTANCE FOR FACILITATING ACCESS OF DISADVANTAGED HIGHER EDUCATION STUDENTS TO LABOUR MARKET—DIRECTORATE GENERAL OF CREDIT AND HOSTEL INSTITUTION (DG CHI)  The overall objective of the project is to increase the employability of disadvantaged higher education students, facilitate their access to labour market and increase their access to public employment services especially in order to reduce the intergenerational transmission of poverty by supporting achievement of students coming from groups in poverty or at risk of poverty.  The specific purposes are:  **To increase the cooperation between DG CHI, universities and other institutions dealing with employment and social inclusion policies to be able to deliver better services to disadvantaged higher education students,  **To facilitate the access of disadvantaged students to labour market,  **To increase the access of disadvantaged students to labour market,  **To increase the avareness of university students on the opportunities provided by the EU and Turkish institutions regarding employment and transition from school to work  Technical Assistance to analyse the needs of last year higher education students and those recently graduated with the aim to build up and improve the capacity of institutions such as KYK and ISKUR and organisations like KOSGEB, TOBB and TESK to deliver a well marketed service that help the last-year students and unemployed graduates into job/employment.  **TOR refers to activity which should lead to result increased institutional capacity of ISKUR Provincial Directorates in those 25 provinces where the 28 model and pilot offices are situated. Responsible for;  **The design and content and physically managing a Stakeholder Workshop for 30 persons, organizations and agencies concerned with the wellbeing and employment of disadvantaged HE students  **Assist in the design and implementation of a range of training and capacity building activities. Design and organize training courses and advise on matters related to the graduat

Date from- Date to	Location	Company & reference person (name & contact details)	Position	Description
09/09 - 04/10	Ankara, Turkey	Ecorys Mr. M Heathcote +90 (0)530 6659501 mike.heathcote@ecorys .com.tr  ISKUR- Project SPO Mr. Mehmet Ali ÖZKAN mali.ozkan@iskur.gov.tr  ISKUR- Employment Dept Mr. Faruk ŞAHİN faruk.sahin@iskur.gov.tr	Short term expert (STE)	ACTIVE EMPLOYMENT MEASURES PROJECT II – ISKUR- (ECORYS Nederland BV)- Technical Assistance to Active Employment Measures and Support to Turkish Employment Organization at Local Level The overall objective of the project is to improve the existing capacity to design, develop and implement policies and programmes in order to contribute to Human Resource Development aligned with European Employment Strategy in Turkey. The project purpose is to assist ISKUR to deliver more effective public Employment services, in particular at local level, and to assist ISKUR to implement active labour market measures.  1

02/06 - 07/09	Ankara, Turkey	II. PRIVATIZATION SOCIAL SUPPORT PROJECT World Bank Projects _ Labor Redeployment Services — ISKUR- Labor Adjustment Dept Mr. FerudunGIRESUN ferudun.giresun@iskur.go v.tr TC. Privatization Administration Mrs.Özge ALPAY Oalpay@oib.gov.tr	Team Leader/ Project Consultant/	<ul> <li>II. PRIVATIZATION SOCIAL SUPPORT PROJECT- ISKUR (Implementation Unit)</li> <li>World Bank—Social Support Project_Labor Redeployment Services—(Freelance Consultant/Gelişim Training &amp; Consulting),</li> <li>Responsible for assisting the implementation agency (ISKUR) national and local office contracts with service providers to deliver labor redeployment services being administered by ISKUR for job counseling, retraining, temporary community employment services to unemployed workers. Managing the project team and coordination between units.</li> <li>During 2 phase of the project as Labor Redeployment Consultant;,</li> <li>provided support, training, coordination and communication of ISKUR local offices in 81 provinces, regarding all steps of the project implementation and contributed to activation of 73 provinces putting into practice 1.356 projects with 36,749 unemployed registered partcipants.</li> <li>designed and developed Lead Agency PSSP training plans, materials &amp; programs, assisted in training organization &amp; coordination process, trained and moderated about 1.250 ISKUR staff from 81 provinces, 25 ISKUR Auditors. Beside project promotion presentations delivered during field visits to provinces, gave a PSSP presentation to 55 potential consultancy service providers.</li> </ul>
04/02 - 12/05	Ankara, Turkey	I. PRIVATIZATION SOCIAL SUPPORT PROJECT World Bank Projects Labor Redeployment Services –  Vocational Standards Institution (Ex-ISKUR Head Of Labor Adjustment Dept Mr. Bayram AKBAŞ bayram.akbas@myk.gov.tr TC. Privatization Administration Mrs.Özge ALPAY Oalpay@oib.gov.tr	Project Consultant	<ul> <li>I. PRIVATIZATION SOCIAL SUPPORT PROJECT- ISKUR (Implementation Unit)</li> <li>World Bank — Social Support Projects _ Labor Redeployment Services — (IMC Consulting)</li> <li>Responsible for assisting the implementation agency (ISKUR) national and local office contracts with service providers to deliver labor redeployment services being administered by ISKUR for job counseling, retraining, temporary community employment services to unemployed workers following procedures in project field operational manual.</li> <li>Providing training, coordination and communication of ISKUR Offices in 81 provinces regarding all steps of project implementation and project cycle management process.</li> <li>Making effective suggestions for developing the legislation related with all activities carried out within the scope of PSSP under the body of ISKUR.</li> <li>Promoting the implementation of the project and bidding process.</li> <li>Designing Project Implementation Circular, contracts and specifications for tender and revising and making necessary updates regarding feedbacks obtained from field applications, audit outcomes and service provider's suggestions.</li> <li>Evaluating the proposals. Planning administration, implementation, monitoring and evaluation of projects.</li> <li>Developing training materials, planning and designing training programs.</li> <li>Providing training services &amp; technical support to the commissions and coordinators in the provincial directorates, delivering "Train the trainer" program to the regional consultants.</li> <li>Creating and revising the checklists for bidding and evaluation process, sample proposal formats, promotion materials and other tools for the implementation of the project.</li> <li>Planning and undertaking ongoing field visits to provinces in coordination with administration and provincial management regarding project sites arrangements for the promotion or observation of project activities. Preparing reports on results of vi</li></ul>

Stanbul, Turkey   1-4/02   Turkey   1-4/02   Turkey   1-4/04   T	_	ı		1	
91- 04/02  Turkey  Tar	08/	İstanbul	IKTISAT BANKASI	Training &	IKTISAT BANKASI T.A.Ş., Istanbul, TURKEY
Istanbul, TURKEY					
Manager (Ex Head Of Audit Dept)   Mr. Ali Kamil UZUN   Deloitte   auxun@deloitte.com (Ex Head Of HR Department)   Mr. Beşir OZMEN   Desircymen@sysdanisman lik.com   Manager of Project   Managing the coordination plan, logistic arrangements and training phase successfully for recruited over 750 employee for more than 50 branches in only 8 months, also directing and accelerating the orientation to corporate culture.		Turkey			
(Ex Head of Audit Dept) Mr.Ali Kamil UZUN Deloitte auzun@deloitte.com (Ex Head Of HR Department) Mr. Beşir OZMEN besirozmen@sysdanisman lik.com  Managing the project for implementation of Online Learning Platform and Computers Based Training Program Structure a with the intranet project. Managing the prepertations, project oordination team, establishment and start-up of new operations, producing and providing courses and implementation, also developing policies, analyzing corporate needs managing cultural change/transition period.  Managing Psychological process of change and handling emotional reactions by means of Communication & Motivation Program for deloyers and implementing Bank Employees and increase the awareness level under Banking crisis, Take over period of Saving Desponsive and implementing Bank Employees Displacement & Redeployment Program for helping Bank Employees guide, motivate and take charge of their careers under liquidation period.  Designing an e-building "In Company Trainers & Training Modules and developing Coaching dimension combined with 36 feedback system and was entegrated with HR perf. & career development functions.  Figure 1. Taking part as Project Manager or Project Eam Member in company-wide reorganization & development project scarried out with international consulting on project Team Member in company-wide reorganization & development project scarried out with international consulting project carried out with international consulting project regarding the training and orientation needs for start-up of new branches in Retail Banking Program; amanaging the training hases development project coordination, communication and training phases under the project for implements on not passed training phase successfully for recruited over 750 employee for mor than 50 branches in only 8 months, also directing and accelerating the orientation to corporate culture.  Development project. Managing the preperations, project coordination team, establishment and start-up of new branches in Retai	0 11 02		Islandon, Fortier I		
<ul> <li>Dept)         Mr.Ali Kamil UZUN         Deloitte         auzum@deloitte.com         (Ex Head Of HR         Department)         Mr. Beşir ÖZMEN         besirozmen@sysdanisman         lik.com</li> <li>Taking part as Project Manager or Project Team Member in company-wide reorganiztion &amp; development projects carried out         with international consulting company, BOFA (Bank Of America) at design, coordination, communication and training phases         value that the project international consulting company, BOFA (Bank Of America) at design, coordination, communication and training phases         under the project Managing the training and orientation needs for start-up of new branches in Retail Banking Programs         than 50 branches in only 8 months, also directing and accelerating the orientation to corporate culture.         Coordinating the project for implementation, also directing and accelerating the orientation to corporate culture.         Coordinating the project. Managing the preperations, project coordination team, establishment and start-up of new operations, producing and providing courses and implementation, also developing policies, analyzing corporate needs managing cultural change/transition period.         Managing Psychological process of change and handling emotional reactions by means of Communication &amp; Motivation Prog in order to support, guide employees and increase the awareness level under Banking crisis, Take over period of Saving Despo Insurance Fund and following second aquisition endeavour phase.</li></ul>			(Ex Head Of Audit		
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Giving training to new beginning employees on "Orientation and corporate culture"					• Expanding the scope of original Management Skills Training Modules and developing Coaching dimension combined with 360'
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					08/91 – 03/95 Training Division - Analyst / Supervisor
Planning & organizing the training plan and all training activities acc. to company training need analysis.					Planning & organizing the training plan and all training activities acc. to company training need analysis.
<ul> <li>Designing and planning special tailor module programs (Management Trainee, Internal Trainee Auditors, Retail Sales Officers</li> </ul>					• Designing and planning special tailor module programs (Management Trainee, Internal Trainee Auditors, Retail Sales Officers &
Managers Development, Tellers Group programs)					
In keeping with corporate philosophy that line managers should be actively involved in recruiting and formal & on the job					• In keeping with corporate philosophy that line managers should be actively involved in recruiting and formal & on the job
					training process, starting, organizing and managing the "Train the Trainer" and the first nontraditional "In-Company Continuous
Management and Skills Development Module Programs".					Management and Skills Development Module Programs".
Coordination and issuing in-company magazine and E-Bulletin regularly.					Coordination and issuing in-company magazine and E-Bulletin regularly.
Organizing the in-company activities, confer., all social & comm. events, meetings and other organizations					Organizing the in-company activities, confer., all social & comm. events, meetings and other organizations

# **15. Other relevant information:** (e.g. Publications, Conferences, **Other Projects, Social Works**)

#### a. Conferences & Training Programmes

- "Mentoring Circles" TOT & Licence Training Programme Innova Consulting- Sheffield-England, 2014
- Cognitive Behavioral Executive Coaching Programme Nadis Training & Consultancy- Istanbul, 2012
- Student and Education Coaching Certification Programme Iz Coaching- Istanbul, 2011
- "GCDF"\_ "Making Career Decisions in the 21'st Century" Dr Spencer G.NILES, 1st 2010.
- "GCDF\_Turkey Advanced Training Programs "Un-pyshcometric Self-Assessment Techniques", lst 2010.
- "GCDF\_Turkey Global Career Development Facilitator" NBCC (Nat.Board of Cert. Counselors) & CCE (Center for Credent.& Educ.Inc.) and Bahçeşehir Univ. CPC - Accredited Certification Program, İst, 2008 - 2009.
- "Using DISC Personality Assessment in Career Coaching" Career Coach Institute, Online, 2008
- "Corporate Social Responsibility Development & Management" SuCSR TURKEY, Istanbul, 2008
- "Advn.People Pattern Power\_(The Nine Keys To Bus. Suc. in HR)" Litera Training & Consulting, İstanbul, 2008
- "People Pattern Power (The Nine Keys To Bus. Suc. in HR)" Litera Training & Consulting, Ankara, 2007
- "In The Bones Module Co-Active Coaching Certif. Program CTI" Navitas Training & Consulting, Istanbul, 2007
- "Process Module\_Co-Active Coaching Certif. Program CTI" Navitas Training & Consulting, Istanbul, 2007
- "Balance Module\_Co-Active Coaching Certif. Program\_CTI" Navitas Training & Consulting, Istanbul, 2007
- "Fulfillment Module\_Co-Active Coaching Certif. Program-CTI" Navitas Training & Consulting, Istanbul, 2006
- "Fundamentals Module\_Co-Active Coaching Certif.Program-CTI"Navitas Training & Consulting, Istanbul, 2006
- "Interview Skills by using NLP Techniques" NLP Association, Ankara, 2006
- "Coaching & Mentoring in Organizations" Navitas Training & Consulting, Istanbul, 2005
- "Project Management Certification Program" Ankara Project Managers Association, Ankara, 2005
- "Outplacement-Career Counseling Program" E&E Consulting, Istanbul, 2002
- "3 Apples Fall Down"- Outplacement Career Counselling Program" CDM Consulting, Istanbul, 2002
- "Managing Your Life" Outplacement Career Counselling Program" Tack Training Int., Istanbul, 2002
- "Helping People Take Charge Of Their Careers"-Outplacement Career Counseling Trainer Module Program,
   Penna Sanders & Sidney Career Consulting, Istanbul, 2001-2002
- "Web Based Trainer Certification Program" Walden Institute, Online instructor certification program, 2001
- "Project Management" Makro Consulting, Istanbul, 2000
- "Learning Organization / 5'th.Dicipline", Istanbul 1998
- "Team Building" Accord Management Systems, (IBTP), Istanbul, 1998
- "Advanced Feedback Management Program" Accord Management Systems, (IBTP), Istanbul, 1997
- "Feedback Management Program" Accord Management Systems, (IBTP), Istanbul, 1996
- "Middle Management" Accord Management Systems, (IBTP), Istanbul, 1995
- "Negotiation Techniques" TBA, Istanbul, 1995
- "Introduction to Management Techniques" Accord Management Systems, (IBTP), Istanbul, 1994
- "Human Resources Selection & Recruitment" Accord Management Systems, (IBTP), Istanbul, 1993
- "Train The Trainer" Accord Management Systems, Iktisat Bank Training Program (IBTP), Istanbul, 1992
- "Training Needs Analyzing Techniques" Rota Training & Consulting, Istanbul, 1991

#### b. Other Professional Projects & Social Works

- [May 2019-2021] TMMOB Chamber of Civil Engineers Izmir Branch Capacity Building and Developmental Mentoring Model and "Women with White Helmets" module programs— Programme consultant and trainer By designing and establishing a one to one formal developmental mentoring learning relationship between TMMOB Chamber of Civil Engineers Izmir Branch members and scholars, it is aimed to provide scholars (mentees) to get personal, career development and gender empowerment support by experiencing relationship management experiment in the role of learner, with volunteers (mentors) who apply and develop their leadership skills in the role of learning partner.
- ▶ [January 2016–June 2019] HAYAT SENDE Association, "Running Toward The Future" One to One Mentoring, Career Focused Group Mentoring and Peer Mentoring Project Developmental Mentoring Programmes consultant and trainer
  - By designing and establishing face to face "one to one", "career focused group" and "peer support" formal developmental mentoring learning program & mechanisms by means of relationships between Hayat sende Association members/ volunteers, ex-mentees as mentor and leaving care scholars & 15-18 aged youth who raised in institution under protection as mentee. it is aimed to provide scholars & youth living in istitution (mentees) to get personal and career development support by experiencing relationship management experiment in the role of learner, with volunteers & ex-mentees of program (mentors) who apply and develop their leadership skills in the role of learning partner.
- ▶ [January 2016-2018] "GOP SOROPTIMIST Club" <u>Developmental Mentoring Program</u> Programme consultant and trainer. By designing and establishing a one to one formal developmental mentoring learning relationship between GOP SOROPTIMIST Branch members and scholars, it is aimed to provide scholars (mentees) to get personal and career development support by experiencing relationship management experiment in the role of learner, with volunteers (mentors) who apply and develop their leadership skills in the role of learning partner.

- [April 2015-January 2020] ODTUMIST "Middle Esat Technical University İstanbul Alumni Association" Mentoring Model with 3 Different Mentoring Program- 1)E-Mentoring Program, 2)Peer Mentoring Program and 3) Face To face Graduate Career Mentoring Program Programme consultant and trainer By designing and establishing a one to one formal developmental e-mentoring learning relationship between ODTUMIST volunteers and scholars, it is aimed to provide scholars (mentees) to get personal and career development support by experiencing relationship management experiment in the role of learner, with volunteers (mentors) who apply and develop their leadership skills in the role of learning partner. Beside e-mentoring program, in 2'nd year, new peer mentoring program has been designed and implemented between 1'st years mentees as peer mentor with prep-class scholarship students as mentee. As 3'rd program, it is aimed to provide graduated, job seeking or new hired (mentees) to get personal and career development support in the role of learner, with experienced volunteers (mentors) in career & career support field who apply and develop their leadership skills in the role of learning partner.
- ▶ [April October 2015] İzmir Association For Supporting Contemporary Life (ÇYDD) Group Mentoring Project

   Programme consultant and trainer. By designing and establishing a group mentoring learning relationship
  between ÇYDD volunteers and scholars, it is aimed to provide scholars (mentees) to get personal and career
  development support by experiencing peer mentoring relationship management experiment in the role of learner,
  with volunteers (mentors/ facilitators) who apply and develop their leadership skills in the role of learning partner.
- ▶ [January-April 2015] Pomegranate Grains NT-II Project <u>TOT Trainings for Group Mentoring Programme</u> Programme consultant and trainer. By designing and establishing a Group Mentoring Mentor TOT training programme and guide, it is aimed to provide experienced group mentors to train & develop new mentors who apply and develop their leadership skills in the role of learning partner, for group mentoring programmes in provinces.
- ▶ [April 2014-September 2015] **Association For Supporting Contemporary Life (ÇYDD)** <u>One To One Mentoring Project</u> TOT Trainings For One To One Mentoring Programme Programme consultant and trainer By designing and establishing a one to one Mentoring Mente and Mentor TOT training programme and guide, it is aimed to provide experienced mentor leaders to give trainings and train & develop new mentor leaders for ÇYDD one to one developmental mentoring programmes in İstanbul and provinces.
- May 2013-May 2015] Pomegranate Grains "Nar Taneleri-II" Project- One To One Youth Mentoring Programme Ministry Of Family & Social Policies Project Consultant and trainer. By designing and establishing a one to one formal developmental youth mentoring learning relationship between 15-18 years old youth and volunteers outside of organization, it is aimed to provide disadvantaged youth (mentees) to get relationship, personal and career development support by experiencing relationship management experiment in the role of learner, with volunteers (mentors) who apply and develop their leadership skills in the role of learning partner in 4 provinces.
- Ministry Of Family & Social Politics Child Care Staff Development and Institutional Capacity Building Project Ministry Of Family and Social Politics- Child Service Head Quarter- İŞKUR- UNFPA- BOYNER \_Project Consultant and trainer Supporting training need analysis with child care staff and social workers in 7 provinces and designing the program model for pilot project. Preparing the training modules for the managers and child care staffs/ social workers occupational experts and delivering training modules in 4 pilot provinces. Designing the mentoring module following the initial training programmes and providing all mentoring training programs of mentors & mentes regarding 6 months long group mentoring learning relations.

  By designing and establishing a group mentoring learning relationship between Ministry Of Family & Social Policies Childcare Staff and social workers occupational experts, it is aimed to provide care personels (mentees) to get vocational and career development support by experiencing peer mentoring relationship management experiment in the role of learner, with professional workers (mentors/ facilitators) who apply and develop their leadership skills in the role of learning partner in 4 provinces.
- November 2013-2024] "TİKAV"-[Turkish Human Resources Foundation] <u>E-mentoring Programme</u> Project Consultant and trainer. By designing and establishing a one to one formal developmental e-mentoring learning relationship between TİKAV volunteers (AKFEN managers) and scholars, it is aimed to provide scholars (mentees) to get personal and career development support by experiencing relationship management experiment in the role of learner, with volunteers (mentors) who apply and develop their leadership skills in the role of learning partner.
- [March 2012- 2016] Association For Supporting Contemporary Life\_(ÇYDD) -Scholarship One To One NGO Developmental Mentoring Programme Project Consultant, Trainer. By designing and establishing a one to one formal developmental mentoring learning relationship between scholars and experienced ex-scholars and volunteers outside the organization, it is aimed to provide scholars (mentees) to get relationship, personal and career development support by experiencing relationship management experiment in the role of learner, with volunteers & ex-scholars (mentors) who apply and develop their leadership skills in the role of learning partner in İstanbul & provinces.
- ▶ [September 2010- 2012] "Yıldız Holding Senior Management Strategic Leadership Development Programme" Leadership Project INSEAD The Business School Of World- Mentor Leadership Development \_ Performing as

coordinator of TR Leadership Development Module and group coaching sessions facilitator. Designing, coordinating the modules structure, organization, and evaluation process during 5 modules that spraed over 1 year period of time.

► [February 2011 - 2012] "Technical Assistance for Empowerment of Women and Women NGOs in the Least Developed Regions of Turkey" - Project Consultant, Trainer

The overall objective of the project is to improve the existing capacity to design, develop and implement policies and programmes in order to contribute to Human Resource Development aligned with European Employment Strategy in Turkey. Technical Assistance for Empowerment of Women and Women NGO's in the least developed regions (South–eastern Anatolia, Eastern Anatolia and Eastern Black Sea Regions) of Turkey. The project purpose is; To improve the local capacity and empowerment of women NGO's to increase and facilitate women's Access to municipal, social and judicial services, To provide assistance to improve Grant scheme implementation capabilities of women NGO's and related stakeholders, To improve the capacity and awareness of local authorities and municipalities for sensitive target base budget allocation especially on gender issue. To promote reciprocal collaboration between local NGOs and authorities.

- [December 2010-February 2011] "ÇATOM\_ Multi-Purpose Comminity Centers"- Leadership Development & Mentoring Skills Programme -Empowerment of women and women NGO's in the least developed regions in Turkey- Project Consultant (Short Term Expert-Ecorys), Trainer

  By designing and establishing a Leadership & communication skills training programme and guide, it is aimed to provide experienced ÇATOM women leaders to support & develop their staff in provinces.

  Preparation of workshop on leadership and participatory management techniques for CATOM Women Leaders in region. Facilitating the workshop. Providing guidance & coaching on team building & development for CATOM managers during the workshop. Help CATOM managers, develop action plans.
- ▶ [July 2009-2012 ] Pomegranate Grains "Nar Taneleri-I" Project One To One Mentoring Project Social Service & Child Protection Institution Project Consultant, Trainer. By designing and establishing a one to one formal developmental youth mentoring learning relationship between 18-22 years old girls who lives in institution (Social Service & Child Protection Institution) and coming from different regions and volunteers from outside of the organization, it is aimed to provide disadvantaged girls (mentees) to get relationship, personal and career development support by experiencing relationship management experiment in the role of learner, with volunteers (mentors) who apply and develop their leadership skills in the role of learning partner.
- ▶ [February–April 2006] **British Embassy Chevening Ambassadors One To One Mentoring Project** Project Consultant, Trainer. By designing and establishing a one to one formal developmental mentoring learning relationship between junior scholars and senior Chevening experienced ex-scholars, it is aimed to provide scholars (mentees) to get, personal and career development support and guidance regarding abroad education experience by enjoying a relationship management experiment in the role of learner, with experienced ex-scholars (mentors) who apply and develop their leadership skills in the role of learning partner.
- ▶ [Oct 2003 -2010] Middle Esat Technical University METU Allumi Association— One To One Informal Mentoring Project Team member of committe which is designing and developing the implementation of Student Consultancy Program in Middle Esat Technical University METU Allumi Association. Providing support to set up a mentoring, coaching structure between bussines and life experienced graduates and university students in the field of personal career management, continous learning, change management.
- ▶ [Nov 2003-2009] Beyaz Nokta Association–Personal Development/ Mentoring & Coaching Projects
  -Project Consultant and trainer. Supporting and developing the implementation of Personal Development Platform
  (KİGEP) Project activities designed for university students to become self concious learning individual by using selfassesment, continious learning and personal development concepts. Providing support as mentor and take role in
  designing the structure of a blended program that contains self- awareness, personal development. personal
  career management, continous learning, change management concepts.

#### 15. Address Details:

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Adress	And Sok. 3/8 Kavaklıdere Çankaya ANKARA TURKEY		

"Öğrenme Ortağınız..."

